and a waiver of the sample requirements of the specification has been authorized, a statement shall be included in the invitation that notwithstanding the requirements of the specification, samples will not be required.

- (f) Unsolicited samples. Bid samples furnished with a bid that are not required by the invitation generally will not be considered as qualifying the bid and will be disregarded. However, the bid sample will not be disregarded if its clear from the bid or accompanying papers that the bidder's intention was to qualify the bid. (See 14.404–2(d) if the qualification does not conform to the solicitation.)
- (g) Handling bid samples. (1) Samples that are not destroyed in testing shall be returned to bidders at their request and expense, unless otherwise specified in the invitation.
- (2) Disposition instructions shall be requested from bidders and samples disposed of accordingly.
- (3) Samples ordinarily will be returned collect to the address from which received if disposition instructions are not received within 30 days. Small items may be returned by mail, postage prepaid.
- (4) Samples that are to be retained for inspection purposes in connection with deliveries shall be transmitted to the inspecting activity concerned, with instructions to retain the sample until completion of the contract or until disposition instructions are furnished.
- (5) Where samples are consumed or their usefulness is impaired by tests, they will be disposed of as scrap unless the bidder requests their return.

[48 FR 42171, Sept. 19, 1983, as amended at 50 FR 1738, Jan. 11, 1985; 50 FR 52429, Dec. 23, 1985; 67 FR 13055, Mar. 20, 2002]

## ${\bf 14.202\text{--}5}\quad {\bf Descriptive\ literature.}$

- (a) *Policy.* Contracting officers must not require bidders to furnish descriptive literature unless it is needed before award to determine whether the products offered meet the specification and to establish exactly what the bidder proposes to furnish.
- (b) Justification. The contracting officer must document in the contract file the reasons why product acceptability cannot be determined without the submission of descriptive literature, ex-

cept when the contract specifications require submission.

- (c) Requirements of invitation for bids. (1) The invitation must clearly state—
- (i) What descriptive literature the bidders must furnish;
- (ii) The purpose for requiring the literature;
- (iii) The extent of its consideration in the evaluation of bids; and
- (iv) The rules that will apply if a bidder fails to furnish the literature before bid opening or if the literature provided does not comply with the requirements of the invitation.
- (2) If bidders must furnish descriptive literature, see 14.201-6(p).
- (d) Waiver of requirement for descriptive literature. (1) The contracting officer may waive the requirement for descriptive literature if—
- (i) The bidder states in the bid that the product being offered is the same as a product previously or currently being furnished to the contracting activity; and
- (ii) The contracting officer determines that the product offered by the bidder complies with the specification requirements of the current invitation for bids. When the contracting officer waives the requirement, see 14.201-6(p)(2).
- (2) When descriptive literature is not necessary and a waiver of literature requirements of a specification has been authorized, the contracting officer must include a statement in the invitation that, despite the requirements of the specifications, descriptive literature will not be required.
- (3) If the solicitation provides for a waiver, a bidder may submit a bid on the basis of either the descriptive literature furnished with the bid or a previously furnished product. If the bid is submitted on one basis, the bidder may not have it considered on the other basis after bids are opened.
- (e) *Unsolicited descriptive literature.* If descriptive literature is furnished when it is not required by the invitation for bids, the procedures set forth in 14.202–4(f) must be followed.

[67 FR 13055, Mar. 20, 2002]